

INDIA PAVILION

BIO INTERNATIONAL CONVENTION & EXHIBITION

BOSTON, MA, USA. June 5 – 8, 2023

BIO 2023, the BIO International Convention & Exhibition, will take place from **5-8 June 2023** in **Boston, MA, USA**. It is the world's largest gathering of the biotechnology industry, along with industry-leading investor and partnering meetings held around the world. BIO presents a great opportunity for India to build key relationships, partnerships, and channels for extending businesses.



Why BIO? The BIO International Convention is hosted by the Biotechnology Innovation Organization (BIO), which represents more than 1,100 biotechnology companies, academic institutions, state biotechnology centers, and related organizations across the United States and in more than 30 other nations. The key benefits of attending the BIO International Convention are access to global biotech and pharma leaders via **BIO One-on-One Partnering**, exposure to industry thought-leaders with over 1,500 education sessions at your fingertips, and unparalleled networking opportunities with 15,000+ attendees from 74 countries.

Why Boston? With over 1,000 biotech companies calling the Greater Boston area home, the Massachusetts capital has become the world's top biotech hub, generating some of the most innovative developments in manufacturing treatments and diagnostics. BIO is likely to lead to the resurgence of business travel and attract more than 20,000 industry leaders from around the world.

ABLE @ BIO! ABLE and its member companies have been participating in the convention since 2005. And since 2012, ABLE has been handling the India Pavilion with support from the Department of Biotechnology (DBT) and the Biotechnology Industry Research Assistance Council (BIRAC).

ABLE @ BIO 2019, Philadelphia, PA - Highlights

- BIO 2019 attracted 15000+ attendees from over 60 countries.
- ABLE coordinated the setting up of the India Pavilion and had approximately 80 team members from 18 organizations including DBT, BIRAC, State Governments, Private industry, and start-ups.
- Through the exhibits, documents, and presentations in various sessions, the strengths and advancements in India's biotech ecosystem were highlighted.
- Senior officers from the Ministry of External Affairs, Invest India, Department of Biotechnology, BIRAC, Government of Karnataka, and Government of Telangana attended the event and provided highlights of their policies, facilities, and incentives available for various companies and start-ups.
- Sessions on the R&D achievements and strengths in various areas of Biotechnology gave attendees a good idea of the depth of talent and skills available for cutting-edge research.
- Team India interacted with many potential business partners and participated in networking events arranged by countries like the USA, Australia, Brazil, Germany, Netherlands, etc.
- The exhibitors were pleased with their experience and were positive about the benefits of showcasing at BIO International.



The BIO 2020 and BIO 2021 were completely Digital Events. BIO 2022 India Pavilion was organized by the Bangalore Bioinnovation Centre which is member of ABLE.

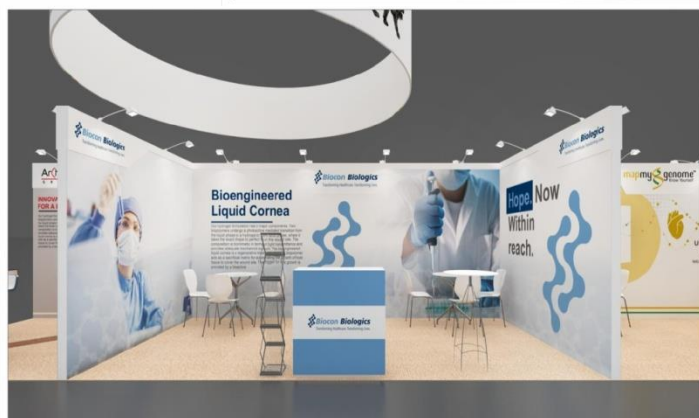
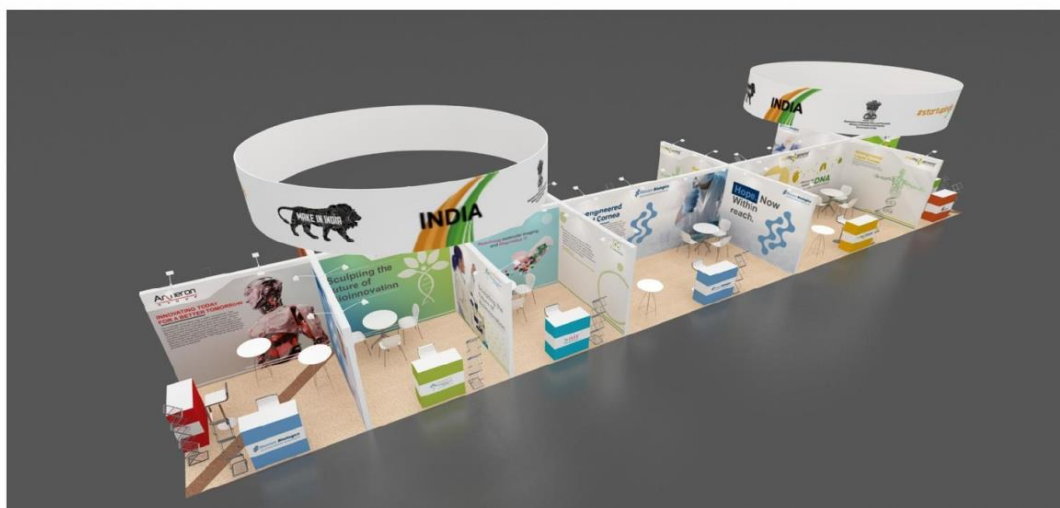
ABLE India Pavilion @ BIO Boston 2023



We are happy to announce that ABLE is organizing the **India Pavilion** yet again at BIO Boston with a total space of 1200 SQFT. A high-level Indian delegation comprising senior Government officers from the Centre and State, CEOs of leading Biotech companies, Academic Heads, and Startups, are expected to participate.

We invite organizations from the Government, Public Sector, and Private (Startups, SMEs & larger companies), to participate as Exhibitors in the India Pavilion and reach out to the Global market.

INDIA PAVILION @ BIO 2023, Boston, MA, USA



Graphic Representation of
200 Square Feet Exhibitor Booth



Graphic Representation of
100 Square Feet Exhibitor Booth

INDIA PAVILION LAYOUT

The **1200 SQFT** India Pavilion in **Hall 3545** has One 200 SQFT, Eight 100 SQFT, and Four 50 SQFT booth space. The location and the booths are being structured to give the Exhibitors the best possible exposure.



Exhibition Area Options & Cost

3545 F (100 SQF.)	3545 E (100 SQF.)	3545 D (100 SQF.)	3545 C (100 SQF.)	3545 B (100 SQF.)	3545 A1 (50 SQF.)
					3545 A2 (50 SQF.)
3545 G (100 SQF.)	3545 H (100 SQF.)	3545 J (100 SQF.)	3545 K (100 SQF.)	3545 L (100 SQF.)	3545 M1 (50 SQF.)
					3545 M2 (50 SQF.)

***NOTE:** The floorplan and allotment of booth are subject to change at the discretion of ABLE.

Booth Options	Area (In SQFT)	Rate in INR	GST @18% (INR)	Total Amount (INR)
A	200	25,00,000/-	4,50,000/-	29,50,000/-
B	100	12,50,000/-	2,25,000/-	14,75,000/-
C	50	6,25,000/-	1,12,500/-	7,37,500/-

LCD TV in the booth can be provided on additional payment of payment of INR 1.0 Lakh. 18% GST Extra).

Please click on the link below to view the Bio 2023 Exhibition Area Floor Plan.

https://bio2023.mapyourshow.com/8_0/floorplan/?hallID=A&selectedBooth=3545

EXHIBITOR ENTITLEMENTS:

- 1) Fully furnished stalls with electrical, carpeting with standard furniture with Full Access to the Exhibition area.
- 2) Each 100 square feet Exhibition space is provided with a total of 4 EBP (Exhibitor Booth Personnel) passes allowing access to the Exhibition. One of the 4 EBP passes is to be utilized for the InBooth Partnering account.
- 3) **ONE InBooth partnering Account is allowed per exhibitor (irrespective of the size of the booth) to invite and accept meeting requests.**
- 4) Access to various events in the Exhibition area is normally provided by BIO to Exhibitor Booth Personnel.
- 5) Exhibitor team is also invited to India-related sessions at BIO and other events if they do not require Conference Access passes.
- 6) A Brief Profile of the Exhibitor in the Exhibitor Brochure / India Biotech Handbook 2023.
- 7) Interaction with other Country delegations as per finalized program and availability.

PAYMENT TERMS:

- 1) The last date to book the booth space is **15th April 2023**.
- 2) A full 100% payment is required to be paid to ABLE by **20th April 2023** for confirmation of booth space. **No part or conditional payments are accepted.**
- 3) The amount paid will not be refunded for reasons whatsoever including denial or delays in obtaining a US Visa.
- 4) In case of No Show or delays in providing the final posters/logo files in the required format as per communicated deadlines, ABLE will have a right to cancel a confirmed booth (without refund) to prevent potential adverse impact on ABLE, India Pavilion, and other exhibitors.
- 5) **ABLE Bank Details:**

Account Name	Association of Biotechnology-Led Enterprises
Bank name	HDFC BANK LTD
Bank branch name	Eterna Koramangala Industrial Layout
Bank account no.	50100002503313
IFSC code	HDFC0000053
Swift code	HDFCINBB

OTHER TERMS & CONDITIONS

- 1) The Exhibitor booth charges mentioned above do **NOT** include access to Conference sessions. Access to the conference will need an additional fee that should be purchased directly from BIO by separate registration. The link for conference registration rates and eligibility is given below:
<https://www.bio.org/events/bio-international-convention/registration-information>
- 2) Trip to Local industries/companies/laboratories may be arranged by BIO. Fees will be payable to BIO directly for which the exhibitor team members will have to register online individually.
- 3) Booth partnering to be provided at 10 identified spots. The schedule and location of meetings to be decided by the BIO Partnering system for which the requests must be made by the Exhibitor well in time. The location of the meeting spot may not be in your booth but close by, within the India Pavilion. Meetings can also happen in your invitee's Pavilion. Once the invitee reaches the meeting spot the exhibitor can easily take him to his or her own booth.
The responsibility of ABLE ends with providing the Partnering Account.
- 4) Trip to Local industries/companies/laboratories may be arranged by BIO. Fees will be payable to BIO directly for which the exhibitor team members will have to register online individually.
- 5) The last date to provide the posters/logo files and information to Indian Biotech Handbook is **25th April 2023**.
- 6) Exclusions: No charge/liability can be created on ABLE if any Exhibitor avails services from any Service provider at the venue. Exhibitors will be solely responsible to discharge all liabilities unless explicitly mentioned by ABLE.
- 7) No infants or persons below 21 years are allowed in the Venue at any time during the Convention or Exhibition.
- 8) Any or all Terms and conditions can be altered by ABLE as per changes communicated by BIO or the Department of Biotechnology or the Government of India and the ground realities. **The latest terms and conditions will apply.**
- 9) ABLE will not be liable for any mishaps due to Force Majeure or events beyond its control.
- 10) By agreeing to participate the Exhibitor agrees to accept the terms and conditions stated above and those applied by BIO on all exhibitors. Please check BIO website for the T&Cs. <https://www.bio.org/events/bio-international-convention>

IMPORTANT DATES:

Last date to book the booth space required.	April 15, 2023
Last date to confirm the booth space by making Advance 100% payment.	April 20, 2023
Last date to provide Posters/Logo and information for Exhibitor Brochure and India Biotech Handbook 2023.	April 25, 2023

For more information, please contact:

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